

P R O J E C T

WALK®

SPINAL CORD INJURY RECOVERY

June 12, 2007

Dick Charnitski, President
VersaClimber USA
Heart Rate Inc.,
3190-E Airport Loop,
Costa Mesa, CA 92626

Dear Dick,

The reason I am writing to you is to share with you how successful our clients have been using the VersaClimber in our program. Since 1999, Project Walk has led the way in exercise based recovery for spinal cord injuries. Over the years, we have grown into the largest spinal cord injury recovery center in the world with branch locations in Portland, OR and planned openings of centers in Boston and San Francisco later this year. We also have international certified facilities with which we work closely. Our clients come from around the world to participate in our program; some are in-house and others come to receive personalized training and a recovery program to take home with them to continue their recovery.

The obstacle we face everyday is that there is no equipment specifically built for training this population for recovery. To overcome this, we look at current training equipment and modify it to meet the needs and goals of our clients. As an example, we put paralyzed clients that are regaining function in their legs on the VersaClimber. These are people who have suffered a spinal cord injury and most are paralyzed from the neck down but are now standing and using the Versa Climber as a gait training tool. Unfortunately, only the most advanced clients can use it. Our goal is to modify it so all of our clients can use it during their recovery; from our in-house clients to our home-based clients who could purchase it for their home use.

In order to achieve this goal, we would like to like to invite you and your staff to our center in Carlsbad to see firsthand how we use the VersaClimber now and how we plan to use it in the future. We would like to call on your expertise and work with you in designing the modifications. We would also like to discuss how we can place it in all of our new centers and our international certified facilities, as well as make this valuable recovery training tool available for home use.

If you need more information, please call me at (760) 431-3486 or email Marianna@projectwalk.org. To get a better understanding of Project Walk, I encourage you to visit our website at www.projectwalk.org. I look forward to meeting you and discussing this in further detail.

Regards,



Marianna Ochoa, Marketing/Development Director

Project Walk exists to provide an improved quality of life for people with spinal cord injuries through intense exercise-based recovery programs, education, support and encouragement.

2738 Loker Avenue · Carlsbad · CA · 92010 · www.ProjectWalk.org